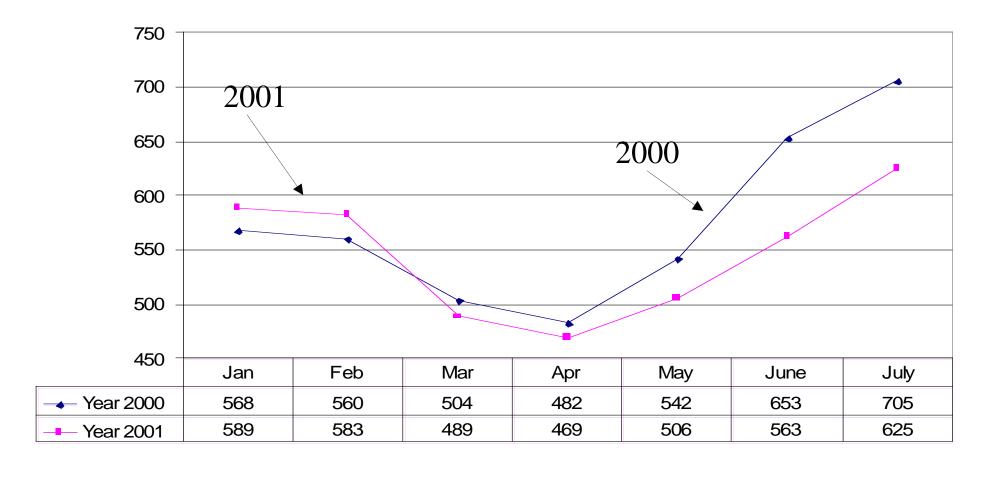
Summer 2001 Residential Conservation Behavior

Preliminary Findings from a Sample of Southern California Edison Households

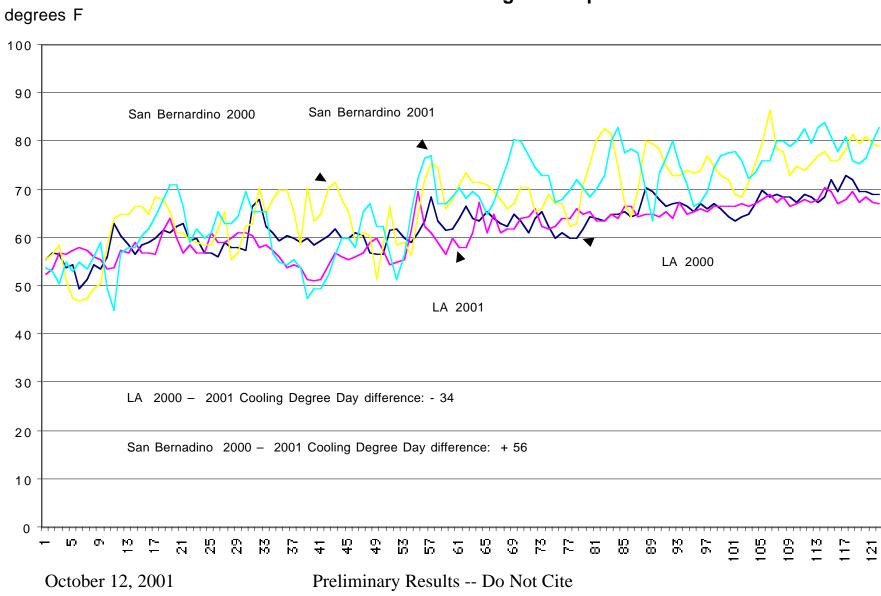
Dr. Loren Lutzenhiser Washington State University

Average kWh Consumption by Month

Sample of 329 SCE Residential Customers



2000/2001 March-June Average Temperatures



Cooling Degree Days: 2001 - 2000

| | 2000 | 2001 | difference | |
|----------------|------|------|------------|--|
| | | | | |
| Los Angeles | 119 | 84 | -35 | |
| Burbank | 330 | 341 | 11 | |
| San Bernardino | 624 | 680 | 56 | |
| Fresno | 710 | 872 | 162 | |

Since the beginning of this year, how much have you been thinking about the effects of the energy situation on you, your family or friends?

| A lot | 56% |
|------------|-----|
| Some | 28% |
| A little | 13% |
| Not at all | 3% |

| Have you made any which of the following best descriptions over the past you haven't made any changes? | ibes why |
|--|----------|
| year in the ways that you use energy? Not aware of how to change energy use | 5% |
| Yes 83% Don't see a reason to change anything | 15% |
| No 17% Energy use is already low | 60% |
| Don't pay the bills | 0% |
| Other | 20% |

October 12, 2001

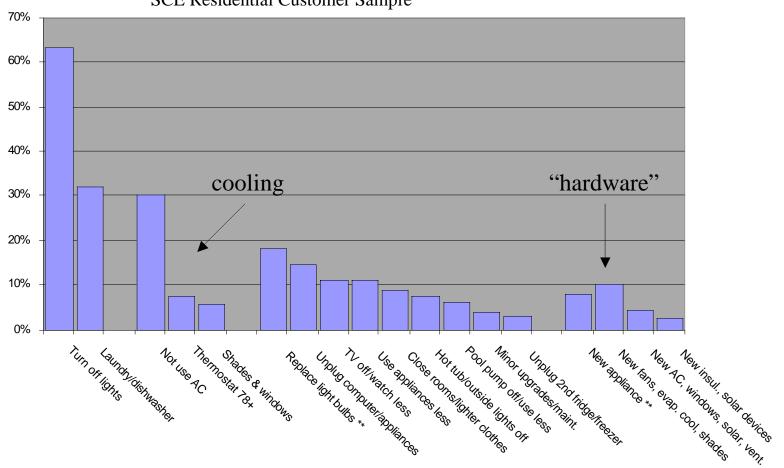
Preliminary Results -- Do Not Cite

... a list of reasons that some people give for using less energy. How important is each one for you?

| | "Very Important" |
|--|------------------|
| Keep electricity bills down | 81% |
| Qualify for utility rebate | 36% |
| Do your part to help California through a difficult time To try to avoid blackouts | 70% 79% |
| To use energy resources as wisely as possible To protect the environment | 76% 64% |
| To stop energy suppliers from overcharging | 78% |

Household Conservation Actions

SCE Residential Customer Sample



Preliminary June 2000 vs. June 2001 kWh Consumption and Conservation Rates (Southern California Edison Survey Sample — Incomplete 10/8/01)

| | | | | | | | % of SCE | % of SCE |
|----------|-----------|----------|-------------|-------------|------------|----------|------------|-------------|
| | | | Average kWh | Average kWh | Average | Average | resdential | residential |
| Consumer | Subgroups | % of HHs | per mo 2000 | per mo 2001 | kWh change | % Change | usage 2001 | savings |
| 20%+ | increase | 13% | 540 | 840 | 300 | 56% | 18% | |
| 10-20% | increase | 6% | 600 | 690 | 90 | 15% | 7% | |
| 0-10% | increase | 11% | 465 | 480 | 15 | 3% | 9% | |
| 0-10% | decrease | 19% | 630 | 600 | -30 | -5% | 19% | 5% |
| 10-20% | decrease | 20% | 810 | 690 | -120 | -15% | 23% | 22% |
| 20%+ | decrease | 30% | 750 | 480 | -270 | -36% | 24% | 73% |

Persistence?

73% say that they are "very likely" to continue doing everything that they are doing now, assuming that the situation remains about the same.

Overall, do you think that the things you've done to reduce your energy use have . . .

| Significantly decreased the | 2% |
|-----------------------------------|-----|
| quality of your life | |
| Made you somewhat less | 26% |
| comfortable | |
| Had no serious effect | 55% |
| Possibly improved your quality of | 15% |
| life | |

Assuming that you could do anything you like, are there energy-related purchases or home improvements you would like to make?

Yes 47%

Are there things that people are saying you should do to conserve energy that you would NOT do on a regular basis? (e.g., drying your clothes on a clothes line or increasing your AC temperature)

Yes 16%

October 12, 2001 Preliminary Results -- Do Not Cite

Are you aware of any local programs to encourage energy conservation?

Yes 23%

If "yes," have you participated in any of these programs in the past year?

Yes 27%

(6% of total)

Can Californian's retain their lifestyle and the state's energy problems can still be solved, OR must Californian's make real changes in their lifestyle in order for the state's energy problems to be solved?

| can maintain lifestyle | 36% |
|------------------------|-----|
| must make real changes | 56% |
| don't know | 8% |

Are any of your appliances or your heating or air conditioning equipment old enough that you might replace them in the not-too-distant future?

Yes 34%

Which ones?

Dishwasher 8%

Clothes washer 12%

Clothes Dryer 13%

Refrigerator 29%

Central AC 29%

Furnace 23%

(others)

May we contact you again later in the year or next summer to find out if anything has changed?

Yes 90% (name & address supplied)